

# **Top 3 Common Questions for Buying and Selling Land**

(Surveyed on 'REI Conversion Community For Land Investors FB Group')

Refer to REI Conversion post:

"5 Tips for Creating a Successful FAQ Page That Builds Trust and Clarity for Your Buyer Seller Leads" ([www.reiconversion.com/successful-faq-page](http://www.reiconversion.com/successful-faq-page))

## **Seller Lead Questions:**

- 1) How can I be sure I have legal right to sell you my property?
- 2) How much will you pay for my property?
- 3) What fees are involved?

## **Buyer Lead Questions:**

- 1) What is your closing process?
- 2) Do you take credit card for land? (Which cards?)
- 3) Do you actually own the land?